

2026 PFX Buyers Guide

First year Buyers Pass: \$50.00
Repeat year Buyers Pass: \$25.00
Fifth year Daisy Pass: \$20.00

A buyers pass is NOT required to shop your first market!

Market Hub Location:
Acrospire Brewing Co.
1702 Mt. Royal Blvd.
Glenshaw, PA

The Pittsburgh Flower Exchange is a wholesale market of local flowers supplied by 13 Pittsburgh-area flower farmers. We range in size from backyard growers to multi-acre growing operations.

Our 2026 Growers:

Brynhill Flower Farm
Bunny Hill Blooms (NEW!)
Catchfly Gardens
Cedar Ridge Farm (NEW!)
Cutting Root Farm & Apothecary
Good Dog Farm
Gray Gardens
Pete's Petals
Pyrrhic Victory Garden
Shelly Girl Farm
Sol Patch Garden
The Flower Girl (NEW!)
Two Little Blooms Garden

Our number one goal is to meet the needs of local florists to increase the overall percentage of flowers and foliage being sourced locally.

This guide is meant to help you understand how our unique market works, but it is not an all inclusive manual. If you have any additional questions on

how the market works at any time, please reach out to our Collective Manager, Mary (Peterson) Mueller. She can be reached via email at mary@pittsburghflowerexchange.com

About our Pre-Ordering Window

PFX uses an e-commerce platform called Rooted Farmers that was designed for farms and growers collectives. Accounts are free and easy to make. It helps to have your resale license handy during the application process.

Our pre-ordering window is from **Thursday at 11 AM to Monday at 5 PM.**

An email will be sent via Rooted Farmers at 11 AM on Thursdays to signal the opening of our pre-order window. Our goal is to have most of our availability uploaded by this time.

A second reminder will be sent via Rooted Farmers at 9 AM on Mondays to remind you that you have until 5 PM that evening to preorder and to let you know if any additional flowers have been added to our inventory over the weekend.

Generally speaking, most flowers posted are available for the following Wednesday; however, some farms will list flowers several weeks in advance. Please pay close attention to the dates you are choosing for each variety selected. *

Ordering is closed from Monday at 5 PM until we open again on Thursday at 11 AM, even for advanced ordering. This gives our farmers time to reset and reevaluate inventory.

***NEW for 2026!** If you have an event far in advance and you know what you will need for it. Please feel free to submit a special request to PFX so we can have this on our radar and potentially reserve these items for you before they would be listed for our general pre-order. Requests can now be made via

Rooted Farmers, but you may also email Mary with a list of your needs or fill out the [Google Form](#) on the Wholesale page of our website. .

How to Order

Rooted is much like any other ecommerce site. You are able to browse our weekly catalog during our pre-ordering window and place an order for pickup at the market. When shopping, you simply add the items you want to your cart and then check out. The items in your cart are reserved for 1 hour. You will not be charged until you pick up your items at the market.

Please take note of our product descriptions. They can contain pertinent information on conditioning and usage which may be useful to you.

All listings are categorized by color and list price, bunch size, and height range. Bloom size and vase life may be listed as well. If you are looking for florals within a certain color palette, you can make use of the color sorting feature on the left hand side of the ordering window.



When shopping from the collective, please use the “Select” button with the cart icon and refrain from using the “direct to farm” option when you see it. Additionally, please bear in mind that there may be other local farms using Rooted Farmers that are not part of PFX. We encourage you to support local farmers regardless of their affiliation with PFX; however, we just want to make it clear that unless a product says **“Sold by Pittsburgh Flower Exchange,”** it will not be part of your order that you either pickup from our market or have delivered. You can sort by farm or collective in the sort tab along with colors and flower type (cut flowers, dried, bulk).

This is what our cart page looks like:

[← Go back](#)

Cart

Time left

59:31

Delivery on Wed Mar 15 to [REDACTED]



Greater Pittsburgh Flower Collective

PRODUCT	QUANTITY	PRICE	TOTAL
 ANTIRRHINUM <i>majus</i> Costa Silver Snapdragon DELIVERY and PICKUP Very pale blush (almost white) snapdragon with traditional bearded shape. A gr...	1 bunch 🔗	\$1.20 / stem (10 stems / bunch)	\$12.00 

[Expand](#)

Add a note to Greater Pittsburgh Flower Collective
(optional)

Subtotal	\$12.00
Handling Fee (5.0%)	\$0.60
Delivery	\$10.00
Total	\$22.60

Order Summary

1 order (1 item)

Grand Total \$22.60

Payment Method

Visa ••••  [▼](#)

[Add payment method](#)

Place Order

Your payment method will only be charged
when your order is confirmed by the seller(s).

If you have selected delivery, please verify the delivery address in the pink bar.
Delivery fees are subject to change throughout the season depending on staffing and gas prices. Please request a delivery fee schedule to know your fee and delivery minimum.

If everything looks good, you will select “Place Order.” **You will not be charged at this time.**

Once your pre-order is placed, the collective and farms on your order will be notified, and your order will be stored in your “Orders” tab on Rooted Farmers.

Order 1000281

Print

Change Payment

Order placed Mon Mar 13, 12:36 PM



Send a message...

Greater Pittsburgh Flower Collective will receive your message by email

Hide ^

Seller: Greater Pittsburgh Flower Collective**Fulfill:** Delivery on Wed Mar 15**Placed:** 3/13/2023, 12:36 PM**Buyer:** Greater Pittsburgh Flower Collective
mary@gpghfc.com
(724) 316-4814**Payment:** Visa **** **Status:** Pre-order

PRODUCT	QUANTITY	PRICE	TOTAL
 CUT FLOWERS ANTIRRHINUM <i>majus</i> Costa Silver Snapdragon DELIVERY and PICKUP Very pale blush (almost white) snapdragon with traditional bearded shape. A great spike flower with long straight stems and exceptional vase life. STANDARD PRICE *stock photo Pete's Petals	1 bunch	\$1.20 / stem (10 stems / bunch)	\$12.00

From now until you receive your order, you may edit your payment using the **“Change Payment”** button, and you may also contact the collective by selecting the pink chat icon. You can use this chat to ask questions or make changes to your order.

You may make multiple orders during the pre-ordering window. If you are opting for delivery, please only choose delivery on one of your orders so you are not charged twice for delivery. If one of your orders is marked for delivery, we will assume all successive orders are also meant to be delivered as well.

At Our Markets

Our markets are open weekly from April until we are out of fresh flowers in the fall. The market serves as an exchange point for you to pick up orders, but also as a physical flower market with bunches to be browsed and purchased the day of.

Floor Availability Sheets

Floor availability sheets will be emailed to Buyers Pass holders every Tuesday night no earlier than 7 PM. We will strive to make this list as detailed and inclusive as possible, but harvest day is hectic and occasionally things fall through the cracks.

Markets run from **9AM-11AM** and are located at:

Acrospire Brewing Co.
1702 Mt. Royal Blvd.
Glenshaw, PA 15116

If you have made a pre-order for pickup, it will be waiting for you at 9 AM. You may add items from the floor availability to your order before finalizing the order and heading out. If you are not satisfied with any portion of your order, it may be removed, and you will not be charged for those items.

All flowers at the market will be organized into buckets owned by PFX. It is the responsibility of the buyers to bring their own buckets. PFX provides fresh, clean water for you to use.

If you have not made a pre-order, please note our floor availability is first come, first serve starting at 9AM.

Pro tip! Add your company card to your Rooted Farmers account ahead of time for a speedier checkout. Just look under “Settings” then “Payment Methods.”

Delivery

Any florist seeking to purchase with delivery must first fill out our Delivery Sign Up Form prior to ordering with delivery.

Our delivery order **minimum is based on your location. It may be no minimum, \$150, \$200 or \$300.**

Delivery fees will be based on your distance to our market. Fees are generally around 1.5X miles to Acrospire. These fees will be subject to change throughout the season depending on staffing and gas prices.

It is advised that you be present at the time of delivery to verify your order and check for quality. If you are not able to be present, please contact Mary as soon as you have verified your order.

You should **have buckets ready** with water especially if you are not present at the time of the delivery.

We will do our best to give you as narrow of a delivery window as possible and provide updates along the delivery route when necessary. **Our delivery drivers will NOT leave your order outside your location, with no water,unattended and at risk of the elements.**

If you are unable to meet our delivery driver for drop off or, special arrangements may be made to provide a key for us to use. This must be communicated to PFX at least two days in advance. In this case, we ask that you leave a stack of buckets to exchange.

If no one is present to receive the order or previous arrangements have not been made, it will be returned to the collective and you will need to arrange a time for an exchange which may be outside of our market window and/or at a different location. **If a delivery attempt was made, but you were not present, you will still be charged for the delivery fee.**

Once your order arrives, you will verify your order as you would at pickup. Once everything has been checked and is good to go, our delivery driver will mark your order to be processed and you will be charged.

To speed up delivery transactions, you may keep your flowers in the buckets they arrive in especially for larger orders. **If you keep our buckets, we ask that you, in exchange, provide our delivery driver with the same number of empty buckets in return.**

Additional Pickup Location!

Buyers have the option to pick up at one of our member farms, Pete's Petals in Gibsonia, PA. This is to help those who cannot make the 9-11AM window and those north who don't wish to travel as far for pickup.

Address:
5925 Grubbs Rd.
Gibsonia, PA 15044

Unless otherwise requested, the pickup window at Pete's Petals will be from **4PM-7PM on Wednesdays**. This service is free on Wednesdays, but if you need to request a **Thursday or Friday pickup** a surcharge will be added based on order size and time length of storage.

Fulfillment Issues

Most of our flowers are field grown and not greenhouse grown like many imports. Being at the mercy of Mother Nature can result in crop failure or timing issues for fulfillment.

If for any reason a farmer is coming up short with anything on your order, we will contact you about swapping that item with another. The replacement may be the exact same variety just from a different farmer within our group or we may need to offer a comparable replacement.

Order Receipts

Only upon checkout at our market, is when payments will be processed. Rooted will then send you an automated receipt. The total will include any and all pre-ordered items as well as items added from the floor; however, it does not include an itemized list of what was purchased.

An itemized receipt will ONLY be sent to your email upon request. This is done manually by the market manager/co managers and will appear as a second email in addition to the automatic receipt sent when payment is initially processed.

You can always access your past orders within your Rooted Farmers account. To access go to your Orders page and select Archive.

Rejecting Pre-Ordered Product

Upon picking up your pre order, should you notice any of your products damaged, not as advertised online, or you are not satisfied with the quality of the product, please let us know. We will give you different options on how to proceed which may include a full or partial refund.. For NO other reason may you request to substitute or "put back" any of your pre-ordered items.

Credit Card on File (FASTER CHECKOUT):

When you pre-order from the market, your credit card is saved on your order making for a speedy checkout. BUT, if you are shopping exclusively from the floor, you will need to provide payment information to a check out assistance before you can depart from the market. This can take some time depending on how busy the market is. To bypass this, you may add a credit card to your Rooted Farmers account, so that it is ready to go at the time of check out. This feature is under **'Settings'** then **'Payment Methods.'**

It is important that you enable the Collective as a Trusted Seller, and then we can check you out without having your card present.

See screenshots below for instructions! This way, if you are shopping in a hurry you won't need to stick around to give us your card, AND you can send an employee or friend or partner or someone who doesn't carry your credit card to shop for you!

[Shop](#)[Orders](#)[Sellers](#)[Resources](#)[Settings](#)

Public Profile

Contact Info

Addresses

Payment Methods

Image Library

Payment Methods

Add Payment Method

Mastercard

(default)

Manage Trusted Sellers

Expires Jan 2025

Trusted Sellers

By enabling this feature, you acknowledge that you are granting the below sellers permission to charge your card on orders. You may remove this permission at any time below, but it will not remove your card from any open orders.

Greater Pittsburgh Flower Collective

+ Add

*This will say Pittsburgh Flower Exchange!

Floor Availability:

All products available on the floor are first come first serve. So come early if you see something on our Instagram stories/posts that you want!

Local flowers are extremely dependent upon the weather which can make predicting availability difficult. Often growers do not bring everything they have listed as pre-order for the floor, and even more often growers will bring things they didn't even have listed for preorder! So, your best bet is to check out our Instagram @pittsburgh_flowers the day before/day of the market and get yourself down to our market hub in Glenshaw as early as possible to pick out the flowers you need!

If you request to add something from our Floor Availability email, it will be added to your order and should not be returned to the floor if you simply change your mind. Market managers will check these additions closely for

quality and contact you before pickup if there is an issue. You may request to remove the item from your order at this time.

Additionally, when shopping the floor, please be kind and courteous to the other buyers shopping. **Please do not hold bunches of flowers out of water for long periods of time. Please do not handle bunches or sort through product roughly.**

Order Cancellations:

Orders made in advance on Rooted Farmers may be canceled (NOT exceeding \$100 in value) up until Sunday at 3 PM. Orders placed after Sunday at 3 PM are considered FINAL (but you can always add on :D).

Delivery Only Markets - New in 2026!

Early spring is generally a lighter time for local flowers in Pittsburgh. If on any given week our availability is very low, we may opt for a delivery only market. PFX will let you know beforehand if there will be no pickup option. Deliveries will be free for delivery only markets.

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The *Monday* Fulfillment Addendum

We are excited to announce that we will begin offering Monday as a fulfillment option!

Mondays will look a lot different than Wednesdays which will remain our primary fulfillment day of the week. This addendum to our 2026 Buyers Guide will give you all the information you need to know regarding Monday fulfillment.

Ordering Window

Our general ordering window will remain the same as always—
From Thursday at 11AM until Monday at 5PM

BUT! For **(upcoming!)** Monday orders, ordering will automatically shut off on the **SATURDAY prior at 5PM**. Ordering for **future Mondays** will remain available throughout the rest of the ordering window until we shut down on Mondays at 5PM for harvesting and inventory reassessment.

Essentially, our automatic order cutoffs are 2 days before the fulfillment date at 5PM.

- For Mondays: SATURDAYS at 5PM
- For Wednesdays: Mondays at 5PM
- NO ORDERING Monday at 5PM until Thursday at 11AM
- Ordering for future weeks is available throughout the entire ordering window IF growers are able to list that far in advance.

Available Flowers

Flower availability will vary from week to week as it does with Wednesday fulfillment. Not all of our growers are able to participate each week on Wednesdays, and the same will be true for Mondays. You can expect a similar variety to be available on Monday as Wednesday, but some weeks there will be growers who only can participate on Monday, but not Wednesday or vice versa.

Order Minimum

Unfortunately, we will have to set an order minimum* of \$100 (for pickup) at least to start. If Mondays become super popular, this minimum could be removed. This minimum is set because it takes PFX staff and growers a lot of time and effort to communicate and coordinate... not to mention transportation time! And, it's kind of a bust for a few small orders.

Fulfillment Options

Monday pickup will NOT be available at Acrospire, and there will actually be no main Monday hub. This could change in the future, but for now we are planning for delivery and mini pickup hubs.

Delivery

Your delivery fee will remain the same and your delivery minimum will also remain the same. If you would like to use delivery, please fill out our delivery sign up form available on our website or request a form from Mary: mary@pittsburghflowerexchange.com. If you are more old school, Mary can fill the information out for you over the phone: 724-316-4814.

If you select delivery, please add an order note letting us know your preferred delivery window.

Pickup

Here is where things get zesty! PFX will be utilizing other small businesses as mini pickup hubs. Think like a CSA pickup point. This may be another florist who ordered the same week as you, one of our growers, or another cool business in your area. And as always, pickup will forever be available at PFX HQ a.k.a. Mary's house/Pete's Petals in Gibsonia... it's not as bad as you think! It's 5 minutes from Route 8, 7 minutes from North Park, 15 minutes from the Wexford exit off 79... and 6 minutes from the Butler Valley Turnpike exit if you're into tolls.

If you are interested in using your business as a mini hub, please let us know!

Pickups will be unstaffed by PFX. Prior to pickup, you'll be given any specific instructions needed. Your order will be pre-sorted and ready to go... buckets included! We will happily accept bucket returns on Wednesdays at our main hub

Lastly, **and this is BIG**, because mini hubs may change week to week, they will not all be listed as options when you order on Rooted Farmers. Please select the PFX Monday Hub address if you would like a pickup option that is not Pete's Petals. PFX will contact you with available options. We will do our best to have centralized options that make sense based on who orders each week.

Floor Availability/Add-Ons

Because there is no main hub, there will be NO MARKET FLOOR on Mondays. But if you miss the order cutoff (again that is Saturday at 5PM) or if you forgot something, you can always contact Mary and let her know what you need, and we can try to make it happen!